

## TTM – trailing twelve months Sales statistics for the last 12 months

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CSP Team





Dear partners,

with this guide we would like to show you how you can find out if you are affected by Microsoft's planned changeover and if your CSP account might be deactivated.

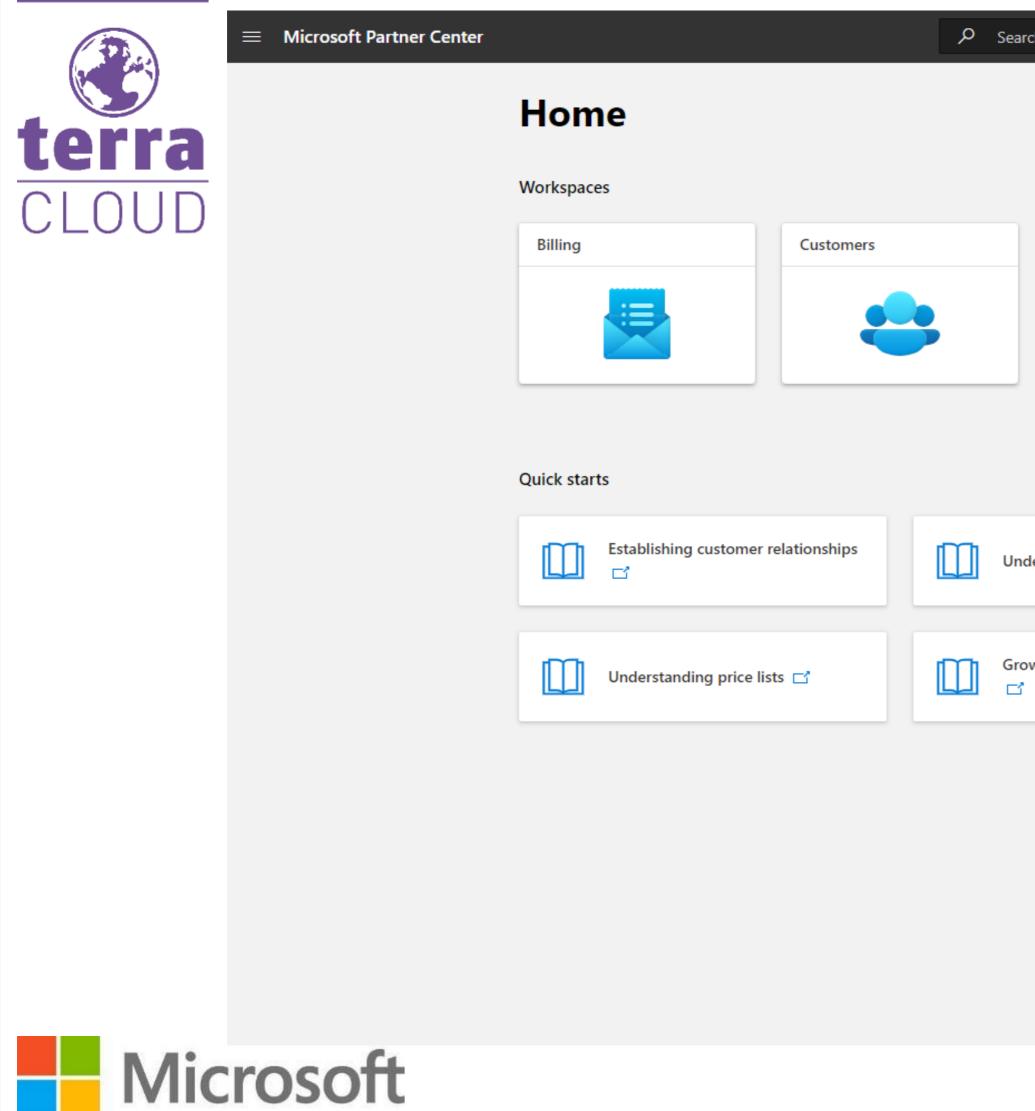
From April 2024, Microsoft plans to block all customers who have made less than USD 1,000 in sales in the last 12 months (TTM) or deactivate their accounts, and you can use these instructions to find out how much turnover you are currently making.

Below is the official announcement from Microsoft: <u>New annual revenue requirement for CSP indirect resellers</u>





## First, log in to the MS Partner Center and navigate to Insights. The following is the link to the Partner Center: <u>Partner Center</u>



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Leads Co-sell opportunities Partner cohort		TTM revenue Showing TTM Revenue data from Sep 2022 to Aug 2023. <u>Click here</u> to download the TTM revenue attribution at MPN level.				
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		ee the Subscription Analytics category under Insights. Under this point you ve generated in the last 12 months via your MPN ID. The total turnover is re				

the change by MS. If this is less than 1,000 USD, please contact the CSP team.

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## Questions? Please contact us!

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